### Compañía de Distribución Integral Logista, S.A. (Sole-Shareholder Company)

Financial Statements for the year ended 30 September 2011 and Directors' Report, together with Independent Auditors' Report

Translation of a report originally issued in Spanish based on our work performed in accordance with generally accepted auditing standards in Spain and of financial statements originally issued in Spanish and prepared in accordance with generally accepted accounting principles in Spain (see Notes 2 and 20). In the event of a discrepancy, the Spanish-language version prevails.

### **Deloitte**

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Translation of a report originally issued in Spanish based on our work performed in accordance with generally accepted auditing standards in Spain and of financial statements originally issued in Spanish and prepared in accordance with generally accepted accounting principles in Spain (see Notes 2 and 20). In the event of a discrepancy, the Spanish-language version prevails.

### **AUDITORS' REPORT ON FINANCIAL STATEMENTS**

To the Sole-Shareholder of

Compañía de Distribución Integral Logista, S.A. (Sole-Shareholder Company):

We have audited the financial statements of Compañía de Distribución Integral Logista, S.A. (Sole-Shareholder Company) comprising the balance sheet at 30 September 2011 and the related income statement, statement of changes in equity, statement of cash flows and notes to the financial statements for the year then ended. The directors are responsible for the preparation of the Company's financial statements in accordance with the regulatory financial reporting framework applicable to the Company (identified in Note 2.1 to the accompanying consolidated financial statements) and, in particular, with the accounting principles and rules contained therein. Our responsibility is to express an opinion on the financial statements taken as a whole based on our audit work performed in accordance with the audit regulations in force in Spain, which require examination by means of selective tests, of the evidence supporting the financial statements and evaluation of whether their presentation, the accounting principles and policies applied and the estimates made comply with the applicable regulatory financial reporting framework.

In our opinion, the accompanying financial statements for the year ended 30 September 2011 present fairly, in all material respects, the equity and financial position of Compañía de Distribución Integral Logista, S.A. (Sole-Shareholder Company) and the results of its operations and its cash flows for the year then ended, in accordance with the regulatory financial reporting framework applicable to the Company and, in particular, with the accounting principles and rules contained therein.

The accompanying Directors' Report for 2011 contains the explanations which the directors consider appropriate about the Company's situation, the evolution of its business and other matters, but is not an integral part of the financial statements. We have checked that the accounting information in the directors' report is consistent with that contained in the financial statements for 2011. Our work as auditors was confined to checking the directors' report with the aforementioned scope, and did not include a review of any information other than that drawn from the Company's accounting records.

DELOITTE, S.L.

Registered in ROAC under no. S0692

Luis de la Mora

December 22, 2011

### Compañía de Distribución Integral Logista, S.A. (Sole-Shareholder Company)

Financial Statements for the year ended 30 September 2011 and Directors' Report

Translation of a report originally issued in Spanish based on our work performed in accordance with generally accepted auditing standards in Spain and of financial statements originally issued in Spanish and prepared in accordance with generally accepted accounting principles in Spain (see Notes 2 and 20). In the event of a discrepancy, the Spanish-language version prevails.

Translation of financial statements originally issued in Spanish and prepared in accordance with generally accepted accounting principles in Spain (see Notes 2 and 20), In the event of a discrepancy, the Spanish-language version prevails,

## COMPAÑÍA DE DISTRIBUCIÓN INTEGRAL LOGISTA, S,A, (SOLE-SHAREHOLDER COMPANY)

### BALANCE SHEETS AT 30 SEPTEMBER 2011 AND 2010

(Thousands of Euros)

ASSETS	Notes	2011	2010	EQUITY AND LIABILITIES	Notes	2011	2010
NON-CURRENT ASSETS:		820,717	831,455	EQUITY:	Note 10	262,515	449,831
Intangible assets-	Note 5	13,708	10,141	SHAREHOLDERS' EQUITY:		262,515	449,831
Computer software		13,708	10,141	Share capital-		26,550	26,550
Property, plant and equipment-	Note 6.1	112,845	110,343	Registered share capital		26,550	26,550
Land and buildings		58,594	60,201	Share premium		178,814	178,814
Plant and machinery		6,621	5,528	Reserves-		6,845	200,862
Other fixtures, tools and furniture		16,700	18,982	Legal and bylaw reserves		5,902	5,902
Other items of property, plant and equipment		18,558	14,772	Other reserves		943	194,960
Property, plant and equipment in the course of construction		12,372	10,860	Profit for the period		20,306	43,605
Investment property	Note 6.2	520	534				
Non-current investments in Group companies and associates-	Note 8.2	671,737	692,115	NON-CURRENT LIABILITIES:		180,139	171,748
Equity instruments		638,137	649,715	Long-term provisions-	Note 11	122,114	121,624
Loans to companies		33,600	42,400	Provisions for long-term employee benefit obligations		6,409	6,902
Non-current financial assets	Note 8.1	1,090	1,078	Other provisions		115,705	114,722
Deferred tax assets	Note 13.5	20,817	17,244	Non-current payables-	Note 12	992	1,551
				Other financial liabilities		892	1,551
CURRENT ASSETS:		1,945,626	2,013,462	Payables to Group companies and associates		257	257
Inventories-	Note 9	433,761	316,605	Deferred tax liabilities	Note 13.6	56,776	48,316
Goods held for resale		433,716	316,549				
Advances to suppliers		45	99				
Trade and other receivables.		351,101	428,549				
Trade receivables for sales and services		330,003	395,731				
Receivable from Group companies and associates	Note 16.1	17,363	25,699	CURRENT LIABILITIES:		2,323,689	2,223,338
Sundry accounts receivable		2,647	3,224	Short-term provisions	Note 11	8,863	9,119
Other accounts receivable from public authorities	Note 13.1	1,088	3,895	Payables to Group companies and associates	Notes 8.3 and 16.1	1,125,396	1,004,585
Current investments in Group companies and associates-	Notes 8.3 and 16.1	1,149,359	1,258,191	Trade and other payables-		1,187,904	1,208,259
Loans to companies		1,149,359	1,258,191	Payable to suppliers		167,345	153,955
Current financial assets-		423	1,028	Payable to suppliers - Group companies and associates	Note 16.1	699'02	87,712
Loans to companies		124	742	Sundry accounts payable		50,134	56,844
Other financial assets	Note 8.4	588	286	Remuneration payable		9,382	6,915
Current prepayments and accrued income		1,911	1,866	Current tax liabilities and other debts with public authorities	Note 13.1	890,368	902,827
Cash and cash equivalents-		9,071	7,223	Customer advances		9	9
Cash		9,071	7,223	Current accruals and deferred income		1,526	1,375
TOTAL ASSETS		2,766,343	2,844,917	TOTAL EQUITY AND LIABILITIES		2,766,343	2,844,917

The accompanying Notes 1 to 20 are an integral part of the balance sheet at 30 September 2011.

### COMPAÑÍA DE DISTRIBUCIÓN INTEGRAL LOGISTA, S.A. (SOLE-SHAREHOLDER COMPANY)

### INCOME STATEMENTS FOR THE YEARS ENDED 30 SEPTEMBER 2011 AND 2010

(Thousands of Euros)

Annual Control of the	Notes	2011	2010
Revenue:	Note 15.1	1,984,802	2,241,601
Sales		1,949,560	2,213,576
Services		35,242	28,025
In-house work on non current assets	Note 6.1	1,222	1,159
Procurements:	Note 15.2	(1,720,229)	(1,979,866
Cost of goods held for resale used		(1,720,229)	(1,979,866
Impairment of goods held for resale	Note 9	(1,467)	(1,503
Staff costs:	Note 15.3	(68,002)	(63,786
Wages, salaries and similar expenses		(50,946)	(47,049
Employee benefit costs	1	(15,806)	(16,037
Provisions	Note 11	(1,250)	(700
Other operating expenses:		(132,988)	(121,477
Outside services	Note 15.4	(128,918)	(119,081
Taxes other than income tax		(902)	(674
Losses on, impairment of and change in allowances for trade receivables	Note 8.5	(3,119)	(1,667
Other current operating expenses		(49)	(55
Depreciation and amortisation charge	Notes 5 and 6	(14,299)	(14,170
Impairment and gains or losses on disposals of non-current assets	Note 6.1	22	1
Other Results	Note 15.5	2,618	(26,777
PROFIT FROM OPERATIONS		51,679	35,182
Finance income:		66,720	55,702
From investments in equity instruments-	Note 16.1	32,499	27,651
Group companies and associates	1	32,499	27,651
From marketable securities and other financial instruments-	1	34,221	28,051
Group companies and associates	Note 16.2	32,628	27,284
Third parties	1	1,593	767
Finance costs-		(30,376)	(33,583
On debts to Group companies and associates	Note 16.1	(21,169)	(15,852
On debts to third parties		(4,012)	(4,222
On provisions update	Note 11	(5,195)	(13,509
Exchange differences		_ (-,/	(1
Impairment and gains or losses on disposals of financial instruments-	Notes 8.2, 8.3 and 11	(26,196)	(14,534
Impairment and other losses	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(26,196)	(14,534
FINANCIAL PROFIT	1	10,148	7,584
PROFIT BEFORE TAX		61,827	42,766
Income tax	Notes 13.3 and 13.4	(11,521)	(7,035
Positive adjustments to the income tax	Notes 13.3 and 13.4	,,==1/	7,874
PROFIT FOR THE YEAR		50,306	43,605

The accompanying Notes 1 to 20 are an integral part of the 2011 income statement.

Translation of financial statements originally issued in Spanish and prepared in accordance with generally accepted accounting principles in Spain (see Notes 2 and 20). In the event of a discrepancy, the Spanish-language version prevails.

### COMPAÑÍA DE DISTRIBUCIÓN INTEGRAL LOGISTA, S.A. (SOLE-SHAREHOLDER COMPANY)

### STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED 30 SEPTEMBER 2011 AND 2010 A) STATEMENTS OF RECOGNISED INCOME AND EXPENSE

(Thousands of Euros)

	2011	2010
PROFIT PER INCOME STATEMENT (I)	50,306	43,605
Income and expense recognised directly in equity	-	-
TOTAL INCOME AND EXPENSE RECOGNISED DIRECTLY IN EQUITY (II)	-	-
Transfers to profit or loss	-	-
TOTAL TRANSFERS TO PROFIT OR LOSS (III)	-	-
TOTAL RECOGNISED INCOME AND EXPENSE (I+II+III)	50,306	43,605

The accompanying Notes 1 to 20 are an integral part of the 2011 statement of recognised income and expense.

accounting principles in Spain (see Notes 2 and 20). In the event of a discrepancy, the Spanish-language version prevails. Translation of financial statements originally issued in Spanish and prepared in accordance with generally accepted

# COMPAÑÍA DE DISTRIBUCIÓN INTEGRAL LOGISTA, S.A. (SOLE-SHAREHOLDER COMPANY

## STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED 30 SEPTEMBER 2011 AND 2010

(Thousands of Euros)

B) STATEMENTS OF CHANGES IN TOTAL EQUITY

	Share	Share		Profit for the	
	Capital	Premium	Reserves	Period	Total
ADJUSTED BALANCE AT BEGINNING OF 2010	26,550	178,814	169,305	87,755	462,424
Total recognised income and expense				43,605	43,605
Transactions with shareholders:					
Distribution of 2009 profit-					
To reserves	ı	ı	31,557	(31,557)	•
Dividends	1	1	ı	(56,198)	(56,198)
2010 ENDING BALANCE	26,550	178,814	200,862	43,605	449,831
Total recognised income and expense				50,306	50,306
Transactions with shareholders:					
Distribution of 2010 profit-					
To reserves	ı	1	240	(240)	ı
Dividends	ı	1	1	(43,365)	(43,365)
Dividends paid out of reserves	•		(194,257)	1	(194,257)
2011 ENDING BALANCE	26,550	178,814	6,845	50,306	262,515

The accompanying Notes 1 to 20 are an integral part of the 2011 statement of changes in total equity.

### COMPAÑÍA DE DISTRIBUCIÓN INTEGRAL LOGISTA, S.A. (SOLE-SHAREHOLDER COMPANY)

### STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED 30 SEPTEMBER 2011 AND 2010

(Thousands of Euros)

	Notes	2011	2010
CASH FLOWS FROM OPERATING ACTIVITIES:		36,488	155,845
Profit for the year before tax		61,827	42,766
Adjustments for-		9,348	50,483
Depreciation and amortisation charge	Notes 5 and 6	14,299	14,170
Impairment losses	Notes 8.2 and 11	26,196	14,534
Net impairment losses on stock	Note 9	1,467	1,503
Net impairment losses on trade receivables	Note 8.5	3,119	1,667
Changes in provisions		933	1,743
Finance income	•	(66,720)	
Finance costs	]	30,376	33,583
Exchange differences		-	1
Other income and expenses		(322)	38,984
Changes in working capital-		(76,207)	45,506
Inventories		(118,623)	6,887
Trade and other receivables		74,329	103,676
Other current assets		(45)	(1,532)
Trade and other payables		(31,857)	(54,416)
Other current liabilities		(1,409)	(1,317)
Other non-current assets and liabilities		1,398	(7,792)
Other cash flows from operating activities-	1	41,520	17,090
Interest paid		(23,816)	(20,074)
Dividends received	Note 16.1	32,499	27,651
Interest received	1.010 1011	32,856	22,598
Income tax recovered (paid)		(19)	(13,085)
CASH FLOWS FROM INVESTING ACTIVITIES:		82,730	(25,253)
Loss from operations-			
Payments due to investment-		(37,663)	(25,313)
Group companies and associates	Notes 8.2 and 16.1	(1,974)	(9,145)
Other financial assets	Note 8.1	(15,335)	-
Intangible assets	Note 5	(915)	(282)
Property, plant and equipment	Note 6	(19,439)	(15,886)
Proceeds from disposal-		120,393	60
Group companies and associates	Note 8.2 and 8.3	120,371	-
Property, plant and equipment	Note 6.1	22	1
Other financial assets		-	59
CASH FLOWS FROM FINANCING ACTIVITIES:		(117,370)	(128,461)
Proceeds and payments relating to financial liability instruments-		120,811	(72,263)
Proceeds from issue of borrowings from Group companies and associates		120,811	(72,263)
Payments per financial liabilities		(559)	-
- Issuance of other debts		13	-
- Repayment of other debts	Note 12	(572)	-
Dividends and returns on other equity instruments paid-		(237,622)	(56,198)
Dividends	Note 10.3	(237,622)	(56,198)
EFFECT OF FOREIGN EXCHANGE RATE CHANGES		-	<u></u> -
NET INCREASE/DECREASE IN CASH AND CASH EQUIVALENTS		1,848	2,131
Cash and cash equivalents at beginning of year		7,223	5,091
Cash and cash equivalents at end of year		9,071	7,223

### Compañía de Distribución Integral Logista, S.A. (Sole-Shareholder Company)

Notes to the Financial Statements for the year ended 30 September 2011

### 1. Company activities

Compañía de Distribución Integral Logista, S.A. (Sole-Shareholder Company), until 1999 Marco Ibérica, Distribución de Ediciones, S.A. ("Midesa"), was incorporated in 1964.

In 1999 Tabacalera, S.A. (currently Altadis, S.A.) subscribed a capital increase at the Company through the contribution of the tobacco and other product import and distribution business line, including the employees, the physical assets assigned to it and the distribution and transport contracts (see Note 4.2).

The Company's registered office is at Polígono Industrial Polvoranca, calle Trigo, número 39, Leganés (Madrid), and its present company object includes the following activities:

- 1. The marketing, purchase and sale, including import and export, storage, transport and distribution of tobacco products (including the raw material and finished product) and accessories relating to their consumption.
- 2. The distribution of all kinds of documents, forms or certificates issued by public- or private-sector entities.
- 3. The distribution of other forms, certificates, travel and parking documents, bingo cards, all kinds of cards and tickets for entertainment shows, services related to marketing and supply of all type of gaming products, legally authorized.
- 4. The distribution of other products to tobacco and stamp vendors and to the various channels that market tobacco product accessories and complementary articles.
- 5. Trading, manufacturing and business dealings, including import and export and other transactions referring to the articles, objects, products, equipment, parts, elements and materials mentioned in the preceding points.
- 6. The purchase, sale and distribution of all manner of products and goods relating to food, beverages and usable and consumable articles, their export and import, and their dealership, distribution and marketing.
- 7. The provision of all manner of technical, transport, commercial and consulting services in their various forms, including manufacturer-supplier mediation services and centralised collection and payment services.
- 8. The marketing, distribution, transport and sale of all manner of consumer products and goods which are usually supplied to kiosks, tobacconists, supermarkets and hypermarkets, and to other sales outlets easily accessible by the consumer.
- 9. The acquisition, management, distribution and ownership of shares or equity interests in other companies, whatever are their company object.
- 10. The supply and marketing of telephone services, prepaid landline services and mobile phone recharge cards, the distribution of phone time "off line" and prepaid minutes on line, distribution, installation and operation of terminals phone recharge, as well as their technical assistance, maintenance and repair thereof
- 11. The supply and marketing of services related to information technology and communications, in particular the sale, lease, installation, operation, control, development and / or operation, maintenance and repair of equipment, systems, programs and computer applications and technical infrastructure adequate to provide, by electronic means and / or information technology of the activities mentioned in the preceding paragraphs.

The business activities composing the company object may also be carried on by Compañía de Distribución Integral Logista, S.A. fully or partially, directly or indirectly, through the ownership of shares in companies with the same or a similar company object.

On 29 September 2005, the Company's Board of Directors approved the unbundling of the publication and book distribution businesses and, on 30 December 2005, it formed two companies, with the business names of Compañía de Distribución Integral de Publicaciones Logista, S.L. and Logista Libros, S.L., to which each of these business lines were contributed. On 1 February 2006, Compañía de Distribución Integral Logista, S.A. sold 25% of Compañía de Distribución Integral de Publicaciones Logista, S.L. to Editorial Planeta de Agostini, S.A. and 50% of Logista Libros, S.L. to Editorial Planeta, S.A.

On 24 July 2008, the Company was registered at the Mercantile Registry as a sole-shareholder company, the sole shareholder of which is Altadis, S.A. (see Note 10).

The Company is the head of a group of subsidiaries, and as such prepares separately consolidated financial statements under IFRSs. The consolidated financial statements of the Logista Group ("the Group") for 2011 will be formally prepared by the Company's directors at the Board of Directors Meeting scheduled for 21 December 2011. The consolidated financial statements for 2010 were approved by the Company's sole shareholder on 30 March 2010, and were filed at the Mercantile Registry of Madrid.

The consolidated financial statements, in comparison with these separate financial statements, reflect an increase in assets, reserves and profit of EUR 1.036,219 thousand, EUR 103,841 thousand, EUR 3,716,231 thousand and EUR 41,562 thousand, respectively (EUR 1,020,233 thousand, EUR 82,373 thousand, EUR 3,625,107 thousand and EUR 21,030 thousand, respectively, in 2010). However, this effect also includes the impact of applying IFRSs in the consolidated financial statements.

### 2. Basis of presentation of the financial statements

### 2.1 Regulatory financial reporting framework applicable to the Company

These financial statements were formally prepared by the directors in accordance with the regulatory financial reporting framework applicable to the Company, which consists of:

- a) The Spanish Commercial Code and all other Spanish corporate law.
- b) The Spanish National Chart of Accounts approved by Royal Decree 1514/2007.
- c) The mandatory rules approved by the Spanish Accounting and Audit Institute in order to implement the Spanish National Chart of Accounts and the relevant secondary legislation.
- d) All other applicable Spanish accounting legislation.

### 2. 2 Fair presentation

The financial statements, which were obtained from the Company's accounting records, are presented in accordance with the regulatory financial reporting framework applicable to the Company and, in particular, with the accounting principles and rules contained therein and, accordingly, present fairly the Company's equity, financial position, results of operations and cash flows for the corresponding period. These financial statements, which were formally prepared by the Company's directors, will be submitted for approval by the sole shareholder, and it is considered that they will be approved without any changes. The financial statements for 2010 were approved by the sole shareholder on 30 March 2011.

### 2.3 Accounting principles applied

The directors formally prepared these financial statements taking into account all the obligatory accounting principles and standards with a significant effect hereon.

### 2.4 Key issues in relation to the measurement and estimation of uncertainty

In preparing the accompanying financial statements estimates were made by the Company's directors in order to measure certain of the assets, liabilities, income, expenses and obligations reported herein. These estimates relate basically to the following:

- The assumptions used in the actuarial calculation of pension and other obligations to employees (see Note 4.12)
- The useful life of property, plant and equipment and intangible assets (see Notes 4.1, 4.2 and 4.3)
- The estimate of possible impairment losses on certain assets (see Note 4.2).
- The calculation of provisions for contingencies (see Note 4.10)
- The calculation of allowances for financial assets (see Note 4.5.1)

Although these estimates were made on the basis of the best information available at 2011 year-end, events that cannot currently be foreseen might make it necessary to change these estimates (upwards or downwards) in the future.

### 2.5 Comparative information

On 24 September 2010, Royal Decree 1159/2010, of 17 September, was published in the Spanish Official State Gazette (BOE). This Royal Decree made certain amendments to the Spanish National Chart of Accounts approved by Royal Decree 1514/2007, of 16 November, is applicable to separate financial statements for years beginning on or after 1 January 2010 and repeals other legislation of a similar or lower level of hierarchy that contravenes the provisions of Royal Decree 1159/2010.

The transition rules provided for in Royal Decree 1159/2010 did not have a material impact on the financial statements.

The information included in these notes to the financial statements for 2010 is presented for comparison purposes with that relating to 2011.

For the purposes of improving the presentation of its financial statements, in 2011 the Company reclassified excise duties chargeable on inventory items yet to be sold from "Sundry Accounts Receivable" to "Inventories" in the accompanying balance sheet. To facilitate comparison, the balance sheet for 2010, which is included for comparison purposes in the accompanying financial statements, was also reclassified in the same manner, and, accordingly, it differs from the balance sheet forming part of the 2010 financial statements, which were approved by the sole shareholder on 30 March 2011 by EUR 140,641 thousand.

### 2.6 Grouping of items

Certain items in the balance sheet, income statement, statement of changes in equity and statement of cash flows are grouped together to facilitate their understanding; however, whenever the amounts involved are material, the information is broken down in the related notes to the financial statements.

### 3. Distribution of profit

The proposed distribution of 2011 profit (EUR 50,603 thousand) that the Company's directors will submit for approval by its sole shareholder consists of a payment out of profit for the year of a dividend of EUR 1,1 per share and the assignment of the remainder of the profit obtained in the year to increase the "Voluntary Reserves" balance, the detail being as follows:

	Thousands of Euros
To voluntary reserves Dividends	1,631 48,675
Total	50,306

### 4. Accounting policies and measurement bases

The principal accounting policies and measurement bases used by the Company in preparing its financial statements for 2011, in accordance with the Spanish National Chart of Accounts, were as follows:

### 4.1 Intangible assets

Intangible assets relate to computer software and are measured at the costs incurred in the acquisition and development of computer programs, including website development costs. Computer software maintenance costs are recognised with a charge to the income statement for the period in which they are incurred. Computer software is amortised on a straight-line basis over an estimated useful life of between three and five years, depending on the characteristics of the programs.

### 4.2 Property, plant and equipment

Property, plant and equipment are initially recognised at acquisition or production cost and are subsequently reduced by the related accumulated depreciation and by any impairment losses recognised. The acquisition cost of items acquired as a result of asset contributions is deemed to be the market value of these assets determined by independent experts at the date of the contribution.

Property, plant and equipment upkeep and maintenance expenses are recognised in the income statement for the year in which they are incurred. However, the costs of improvements leading to increased capacity or efficiency or to a lengthening of the useful lives of the assets are capitalised.

In-house work on non-current assets is measured at accumulated cost (external costs plus in-house costs, determined on the basis of direct and general manufacturing costs.

The Company depreciates its property, plant and equipment by the straight-line method at annual rates based on the years of estimated useful life of the assets, the detail being as follows:

	Annual Depreciation Rate (%)
Buildings Plant and machinery Other fixtures, tools and furniture Other items of property, plant and equipment	2-4 12-16 8-16 12-25

### Impairment of intangible assets and property, plant and equipment

The Company assesses each year the possible existence of losses in value requiring it to reduce the carrying amounts of its property, plant and equipment and intangible assets, if their recoverable amounts are below their carrying amounts.

For the purposes of this impairment test, recoverable amount is the higher of fair value less the estimated costs to sell the asset and its value in use. Value in use is calculated based on estimated future cash flows, discounted at a rate that reflects the time value of money and the risks specifically associated with the asset. Fair value is the

amount obtainable from the disposal of the asset concerned in an arm's length transaction and is determined based on market information, external transactions, etc.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount and the corresponding write-down is recognised through profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased up to the limit of the original amount at which the asset was recognised prior to the recognition of this impairment loss.

The aforementioned analysis did not bring to light any signs of impairment of property, plant and equipment or intangible assets that would have required the recognition of an impairment loss.

### 4.3 Investment property

"Investment Property" in the balance sheet reflects the values of the land, buildings and other structures held either to earn rentals or for capital appreciation.

Investment property is measured as described in Note 4.2 on property, plant and equipment.

### 4.4 Leases

The Company has entered into various leases under which it uses assets or transfers the use of certain types of assets. Since the corresponding leases do not transfer to the Company the rights and risks incidental to ownership of these assets, they were classified as operating leases.

In cases where the Company acts as lessor, lease income from operating leases is credited to the income statement in the year in which it is obtained. Also, the acquisition cost of the leased asset is presented in the balance sheet according to the nature of the asset.

In cases where the Company acts as lessee, expenses resulting from operating leases are charged to income in the year in which they are incurred.

The annual cost of operating leases is calculated by distributing the sum of all the pre-established payments i.e. not subject to unknown variables at the date the lease was arranged, on a straight-line basis over the lease term.

### 4.5 Financial instruments

### 4.5.1 Financial assets

Trade receivables, loans and other accounts receivable

Trade and other receivables are stated at nominal value, considered to be equal to their fair value.

The loans granted are measured at their amortised cost, which is understood to be the initial value plus accrued interest and repayment premiums based on the effective interest rate, minus the principal and interest repayments, while also considering possible reductions due to impairment or uncollectibility.

Guarantees and deposits are measured at the amounts paid.

The valuation adjustments relating to trade and other receivables and loans are determined individually on the basis of the solvency of the debtor and the age of the debt.

Equity investments in Group companies, jointly controlled entities and associates

Group companies are deemed to be those related to the Company as a result of a relationship of control and associates are companies over which the Company exercises significant influence. Jointly controlled entities

include companies over which, by virtue of an agreement, the Company exercises joint control with one or more other venturers.

These investments are measured at cost net, where appropriate, of any accumulated impairment losses. These losses are calculated as the difference between the carrying amount of the investments and their recoverable amount. Recoverable amount is the higher of fair value less costs to sell and the present value of the future cash flows from the investment.

At each reporting date the Company carries out impairment tests if its investees present recurring losses.

### Cash and cash equivalents

Cash includes both cash and demand deposits. The other cash equivalents are short-term investments with a maturity of under three months, which are not exposed to any significant risk of changes in their value.

The Company derecognises a financial asset when it matures and collection is made or when the rights to the future cash flows have been transferred and substantially all the risks and rewards of ownership of the financial asset have been transferred.

### 4.5.2 Financial liabilities

Trade payables, loans received and other accounts payable are initially recognised at fair value, which generally coincides with their nominal value, reduced by transaction costs, and are subsequently measured at amortised cost.

### 4.5.3 Equity instruments

Capital instruments issued by the Company are recognised in equity at the proceeds received, net of issue costs.

### 4.6 Inventories

In general, inventories are measured at the lower of the price of the most recent invoice, which does not differ significantly from applying the FIFO formula (first-in, first-out), including the excise duty chargeable on inventory items yet to be sold in accordance with the Spanish Law (see Note 2.5), and net realisable value.

Net realisable value is the estimated selling price less the costs of marketing, selling and distribution.

The Company recognises the appropriate write-downs as an expense in the income statement when the net realisable value of the inventories is lower than acquisition cost.

### 4.7 Transactions in currencies other than the euro

The Company's functional currency is the euro. Therefore, transactions in currencies other than the euro are deemed to be "Transactions in currencies other than the euro" and are recognised by applying the exchange rates prevailing at the date of the transaction.

At the end of each reporting period, monetary assets and liabilities denominated in foreign currencies are translated to euros at the rates then prevailing. Any resulting gains or losses are recognised directly in the income statement in the year in which they arise.

### 4.8 Income tax

Tax expense (tax income) comprises current tax expense (current tax income) and deferred tax expense (deferred tax income).

The current income tax expense is the amount payable by the Company as a result of income tax settlements for a given year. Tax credits and other tax benefits, excluding tax withholdings and pre-payments, and tax loss carryforwards from prior years effectively offset in the current year reduce the current income tax expense.

The deferred tax expense or income relates to the recognition and derecognition of deferred tax assets and liabilities. These include temporary differences measured at the amount expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities and their tax bases, and tax loss and tax credit carryforwards. These amounts are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled.

In general, deferred tax liabilities are recognised for all taxable temporary differences. However, deferred tax assets are recognised to the extent that it is considered probable that the Company will have taxable profits in the future against which the deferred tax assets can be utilised.

Deferred tax assets and liabilities arising from transactions charged or credited directly to equity are also recognised in equity.

The deferred tax assets recognised are reassessed at the end of each reporting period and the appropriate adjustments are made to the extent that there are doubts as to their future recoverability. Also, unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that they will be recovered through future taxable profits.

The Company has the tax authorities' permission to file consolidated income tax and VAT returns, since it forms part of a consolidated tax Group, the Parent of which is its sole shareholder, Altadis, S.A.

### 4.9 Revenue and expense recognition

Revenue and expenses are recognised on an accrual basis, i.e. when the actual flow of the related goods and services occurs, regardless of when the resulting monetary or financial flow arises. Specifically, revenue represents the amounts receivable for the goods and services provided in the normal course of business, net of discounts, VAT, excise duty on tobacco products and other sales taxes.

Revenue from sales is recognised when the significant risks and rewards of ownership of the goods sold have been transferred to the buyer.

In purchase and sale transactions on which the Company receives commission, regardless of the legal form of such transactions, only commission income is recognised. Distribution and sales commissions are recognised in revenue. The Company recognises income and expenses on transactions involving products held on a commission basis (mainly stamps and certain tobacco products) at the date of the sale.

Interest income from financial assets is recognised using the effective interest method and dividend income is recognised when the shareholder's right to receive payment has been established. Interest and dividends from financial assets accrued after the date of acquisition are recognised as income.

### 4.10 Provisions and contingencies

When preparing the financial statements the Company's directors made a distinction between:

- a) Provisions: credit balances covering present obligations arising from past events with respect to which it is probable that an outflow of resources embodying economic benefits that is uncertain as to its amount and/or timing will be required to settle the obligations; and
- b) Contingent liabilities: possible obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more future events not wholly within the Company's control.

The financial statements at 30 September 2011 include all the provisions with respect to which it is considered likely that the obligation will have to be settled. Contingent liabilities are not always recognised in the financial statements, but rather are disclosed, unless the possibility of an outflow in settlement is considered to be remote.

Provisions are measured at the present value of the best possible estimate of the amount required to settle or transfer the obligation, taking into account the information available on the event and its consequences. Where discounting is used, adjustments made to provisions are recognised as interest cost on an accrual basis.

### 4.11 Termination benefits

Under current labour legislation and certain employment contracts, the Company is required to pay termination benefits to employees terminated under certain conditions.

The accompanying balance sheet at 30 September 2011 includes the provisions that the Directors considered to be necessary to cater for the labour force restructuring plans in progress at year-end (see Note11).

### 4.12 Pension and other obligations to employees

The Company is obliged to supplement the social security benefits received by certain employee groups, mainly in the event of retirement, disability or death.

In general, the obligations acquired are defined contribution obligations and are externalised through external pension plans and insurance contracts. The contributions made by the Company, amounting to EUR 2,498 thousand and EUR 2,439 thousand in 2011 and 2010, respectively, are recognised under "Staff Costs" in the income statement (see Note 15.3).

Under the collective agreements currently in force, the Company is obliged to make a lump sum payment of a specific amount on the date of retirement and another payment on completion of 24 years of service at the Company, subject to compliance with certain conditions. Also, as a result of the court decision concerning the "free tobacco" benefit and the subsequent signing of the current collective labour agreement, the Company is obliged to make fixed monthly payments to a certain group of current employees and employees who retired prior to 1 January 2009. To cover its obligations to its retired employees in relation to the free tobacco benefit and the payment of the long-service bonuses, the Company recognised provisions based on the corresponding actuarial studies performed by independent experts using the projected unit credit method and PERM/F 2000P mortality tables, an inflation rate of 1.5% and an annual discount rate of 5.55% as the main assumptions (see Note 11).

On 25 June 2008, the Company's Board of Directors approved the "2008 Medium-Term Incentives Plan" under which certain employees are entitled to receive, at the end of the third year from the inception of each block into which the plan is divided, an amount calculated on the basis of the amount deposited by each employee at the inception of each block and the growth in each three-year period of certain assets related to operations.

The Company distributes the total amount of the estimated incentive for each block on a straight-line basis over three years and charges it to income. "Staff Costs" in the accompanying income statement for 2011 includes EUR 1,444 thousand in this connection (2010: EUR 1,746 thousand).

### 4.13 Joint ventures

The Company accounts for investments in unincorporated temporary joint ventures (UTEs) by recognising in its balance sheet the share corresponding to it, in proportion to its ownership interest, of the jointly controlled assets and of the jointly incurred liabilities.

Also, it recognises in the income statement its share of the income earned and expenses incurred by the joint venture. In addition, the proportional part corresponding to the Company of the related items of the joint venture is included in the statement of changes in equity and the statement of cash flows.

### 4.14 Related party transactions

The Company performs all its transactions with related parties on an arm's length basis. Also, the transfer prices are adequately supported and, therefore, the Company's directors consider that there are no material risks in this connection that might give rise to significant liabilities in the future.

### 4.15 Environmental assets and liabilities

Environmental assets are deemed to be assets used on a lasting basis in the Company's operations whose main purpose is to minimise environmental impact and protect and improve the environment, including the reduction or elimination of future pollution.

Because of their nature, the Company's business activities do not have a significant environmental impact.

### 5. Intangible assets

The changes in "Intangible Assets" in the balance sheet in 2011 and 2010 were as follows:

2011

		Thousands of Euros				
		Additions or				
	Balance at	Charge for the	Transfers	Balance at		
	30/09/10	Year	(Note 6.1)	30/09/11		
Cost:						
Computer software	50,227	915	6,808	57,950		
	50,227	915	6,808	57,950		
Accumulated amortisation:						
Computer software	(40,086)	(4,156)	-	(44,242)		
	(40,086)	(4,156)	-	(44,242)		
Intangible assets, net	10,141	(3,241)	6,808	13,708		

The transfers relate to software enhancements and new developments that were transferred from "Property, Plant and Equipment" (see Note 6.1).

2010

		Thousands of Euros				
		Additions or				
	Balance at	Charge for the	Transfers	Balance at		
	30/09/09	Year	(Note 6.1)	30/09/10		
Cost:						
Computer software	38,927	282	11,018	50,227		
	38,927	282	11,018	50,227		
Accumulated amortisation:						
Computer software	(30,588)	(3,775)	(5,723)	(40,086)		
	(30,588)	(3,775)	(5,723)	(40,086)		
Intangible assets, net	8,339	(3,493)	5,295	10,141		

At the end of 2011 and 2010 the Company had fully amortised intangible assets amounting to EUR 33,000 thousand and EUR 31,544 thousand, respectively.

### 6. Property, plant and equipment and investment property

### 6.1 Property, plant and equipment

The changes in "Property, Plant and Equipment" in the balance sheet in 2011 and 2010, and the most significant information affecting this heading were as follows:

2011

		Tho	ousands of Eu	ros	
		Additions or			
	Balance at	Charge for		Transfers	Balance at
	30/09/10	the Year	Disposals	(Note 5)	30/09/11
Cost:					
Land and buildings	105,874	301	-	214	106,389
Plant and machinery	25,293	81	(185)	2,096	27,285
Other fixtures, tools and furniture	41,850	183	(112)	521	42,442
Other items of property, plant and equipment	43,434	2,592	(25)	5,131	51,132
Property, plant and equipment in the course of	ļ				
construction	10,860	16,282	-	(14,770)	12,372
	227,311	19,439	(322)	(6,808)	239,620
Accumulated depreciation:					
Buildings	(45,673)	(2,122)	-	-	(47,795)
Plant and machinery	(19,765)	(1,084)	185	-	(20,664)
Other fixtures, tools and furniture	(22,868)	(2,986)	112	-	(25,742)
Other items of property, plant and equipment	(28,662)	(3,937)	25	-	(32,574)
	(116,968)	(10,129)	322	-	(126,775)
Property, plant and equipment, net	110,343	9,310	-	(6,808)	112,845

The additions to "Property, Plant and Equipment in the Course of Construction" relate mainly to investments in technological infrastructure renovation projects to increase the functionality of the operational platforms, and investments in expansion and improvement of the Company's warehouses, as part of the Company's ordinary business.

Additions to "Other Items of Property, Plant and Equipment" relate mainly to the acquisition of various lottery ticket terminals acquired by the UTE Logista –GTECH.

The transfers in 2011 relate mainly to the reclassification of various computer software items that entered into use in 2011 from "Intangible Assets in Progress" to "Intangible Assets".

In 2011 the Company derecognised fully depreciated items of property, plant and equipment amounting to EUR 322 thousand, the sale of which gave rise to a gain of EUR 22 thousand.

2010

		The	ousands of Eu	ros	
		Additions or			-
	Balance at	Charge for			Balance at
	30/09/09	the Year	Disposals	Transfers	30/09/10
Cost:					
Land and buildings	101,024	-	-	4,850	105,874
Plant and machinery	25,942	89	(31)	(707)	25,293
Other fixtures, tools and furniture	38,612	359	-	2,879	41,850
Other items of property, plant and equipment	41,307	8,419	(3)	(6,289)	43,434
Property, plant and equipment in the course of					
construction	10,418	7,019	-	(6,577)	10,860
	217,303	15,886	(34)	(5,819)	227,311
Accumulated depreciation:					
Buildings	(43,587)	(2,112)	-	26	(45,673)
Plant and machinery	(18,432)	(1,364)	31	-	(19,765)
Other fixtures, tools and furniture	(20,333)	(3,009)	-	474	(22,868)
Other items of property, plant and equipment	(27,999)	(3,897)	3	3,231	(28,662)
	(110,351)	(10,382)	34	3,706	(116,968)
Property, plant and equipment, net	106,952	5,504	-	(2,113)	110,343

The detail of the value of the land and buildings relating to the properties owned by the Company at the end of 2011 and 2010 is as follows:

	Thousands	s of Euros
Property	2011	2010
Land	25,476	25,476
Buildings	80,913	80,398
Total	106,389	105,874

The detail of the property, plant and equipment located outside Spain (at the Portugal branch) at 30 September 2011 and 2010 is as follows:

		Thousands	s of Euros	
	20	11	20	10
	Gross		Gross	
	Carrying	Accumulated	Carrying	Accumulated
	Amount	Depreciation	Amount	Depreciation
Land and buildings	4,749	(1,473)	4,448	(1,398)
Other fixtures, tools and furniture	2,996	(2,056)	2,968	(1,784)
Other items of property, plant and equipment	1,187	(1,165)	1,423	(910)
Total	8,932	(4,694)	8,839	(4,092)

At the end of 2011 and 2010 the Company had fully depreciated items of property, plant and equipment, the detail being as follows:

	Thousand	s of Euros
	Gross Carry	ing Amount
	2011	2010
Buildings	25,217	25,217
Plant and machinery	14,758	14,163
Other fixtures, tools and furniture	10,030	9,918
Other items of property, plant and equipment	16,560	15,633
Total	66,565	64,931

At the end of 2011 the Company had yet to formalise the acquisition of a land lot in Alcalá de Guadaira (Seville), for which it paid an advance of EUR 4,671 thousand in 2005, which is recognised under "Property, Plant and Equipment in the Course of Construction". This formalisation is dependent upon the municipal authority executing the corresponding land development projects. The Company's directors have begun to take steps to ensure that the municipal authority meets its commitments.

The Company takes out insurance policies to cover the possible risks to which its property, plant and equipment are subject. The Company's directors consider that the coverage of these insurance policies is sufficient.

### 6.2. Investment property

The Company's investment property relates to land and buildings located in Málaga (EUR 428 thousand) and Barcelona (EUR 92 thousand) not used in commercial operations, the sale of which is expected to give rise to gains, although there are no plans to sell them in the short term.

The 2011 and 2010 investment property depreciation charge amounted to EUR 14 thousand.

### 7. Leases

### 7.1. Operating lease expenses

As lessee the most significant lease entered into by the Company relates to an industrial building complex in Cabanillas del Campo (Guadalajara) which, in turn, has been partially subleased to the Group company Logista Libros, S.L. under the same lease-term and rent-review conditions. The lease commenced on 2 June 2008 and expires on 31 December 2015 and is automatically renewable for a further three five-year periods until 30 December 2030. The rent is reviewed annually in line with the CPI and gave rise to an expense of EUR 3,286 in 2011 (2010: EUR 3,283 thousand). In 2011 the related sublease gave rise to income of EUR 2,720 thousand (2010: EUR 2,760 thousand).

The amount of the lease and sublease payments recognised as an expense and as income, respectively, in 2011 and 2010 was as follows:

	Thousands	of Euros
	2011	2010
Lease payments accrued (Note 15.4) (Sublease payments)	11,357 (2,720)	12,240 (3,801)
Total, net	8,637	9,159

The Company has the following future rental payment commitments, classified by year of maturity, without considering future contingent rent revisions.

	Thousands	of Euros
	Nominal	Value
Minimum Operating Lease Payments	2011	2010
Within one year	6,617	8,526
Between one and five years	15,701	26,160
After five years	-	10,960
Total	22,318	45,646

### 7.2. Income from operating leases

The rents recognised as income in 2011 and 2010 amounted to EUR 3,817 thousand and EUR 3,695 thousand, respectively.

As lessor, at the end of 2011 and 2010 the Company had entered into lease agreements which generate future collection rights on the following lease payments without considering increases in the CPI or other contractual lease payment revisions:

	Thousand	s of Euros
Minimum Operating Lease	Nomina	ıl Value
Payments	2011	2010
Within one year	3,156 265	2,392
Between one and five years	265	291
After five years	-	
Total	3,421	2,683

### 8. Financial assets (non-current and current)

### 8.1 Non-current financial assets

The balance of "Non-Current Financial Assets" at the end of 2011 and 2010 includes mainly guarantees and deposits given to secure compliance with contractual obligations to third parties.

### 8.2 Non-current investments in Group companies and associates

The detail of "Non-Current Investments in Group Companies and Associates" at 30 September 2011 and 2010 is as follows:

	Thousands	of Euros
	2011	2010
Equity instruments	638,137	649,715
Loans to companies	33,600	42,400
Total	671,737	692,115

### 8.2.1. Equity instruments

The most significant information in relation to Group Companies and Associates at 2011 and 2010 year-end is as follows:

						Thousan	do of Dames				
						Inousar	I nousands of Euros				
				Data on the	Data on the companies				Carryin	Carrying Amount	
%	% of ownership		Profit (Loss) for the year	for the year					Impairment		
		0.10	Profit	Profit	0.000	£	C		Loss	A 201.101	Long term
Č	Direct Indirect		(LOSS) HOIN	(LOSS) 101 the year	Reserves	Lotal	Dividends	000	Recognised	Accumulated	(Note 11)
1	+	L	operations	uic year	and ounces	Lydnity	noning.	COSt	III IIIC I Cal	unpannicut	(11 2001)
_	- 00	844	2,842	1,212	1,896	3,952		4,166	(556)	(556)	,
_	- 00	905	3,587	2,577	655	4,134	•	1,202		•	•
_	- 00	12,562	7,903	5,335	18,832	36,729	•	21,292	,		,
1	- 00	11,108	414	(1,107)	(16,682)	(6,681)	•	10,989	,	(10,989)	,
_	- 00	50	(623)	(686)	122	(767)		13,867	(1,974)	(13,867)	(832)
1	- 00	1,000	1,146	1,042	3,587	5,629	200	4,510	,		
-	- 00	15,164	36,817	37,311	18,819	71,294		605,629	1	,	•
_	- 00	1,352	61	135	989	2,173	•	1,352	,		,
	49 51 (**)		245	129	(752)	(397)		128	(128)	(128)	(199)
	49   51 (*)	307	64	34	507	848	•	271	,	(271)	(1,540)
	- 22	7,193	(4,113)	(6,116)	1,691	2,768	199	12,200	(2,000)	(12,200)	•
	- 05	200	1,559	251	1,458	2,209		1,490	(948)	(948)	•
	100	271	245	(1,679)	(1,058)	(2,466)	1	5,261	(4,945)	(5,261)	(1,686)
								F2C CO)	1100 617	(000 ) )	(4364)

(\*) Held through Distribución Integral de Publicaciones Logista, S.L. (\*\*) Held through Logesta Gestión de Transportes, S.A.

On 1 October 2010, the Company made a supplementary contribution of EUR 1,974 thousand to Logista Transportes e Transitarios, Lda. to enable it to repay a loan granted to it.

On 1 March 2011, the capital of Compañía de Distribución Integral de Publicaciones, S.L. was reduced by EUR 8.343 thousand to offset losses.

On 1 June 2011, the Company sold its 60% ownership interest in Logirest, S.L. for EUR 33. An allowance for the full amount of this ownership interest, the acquisition cost of which amounted to EUR 2,054 thousand, had been recognised on the date of the sale. Additionally, the Company had recognised a provision of EUR 257 thousand for contingencies and charges incurred in 2010, which was used with a charge to income on the sale date.

In 2011, the Company recognised impairment losses amounting to EUR 13,551 thousand on its investments classified under "Impairment and Gains or Losses on Disposals of Financial Instruments" in the accompanying income statement.

								Thousan	Thousands of Euros				
			1			Data on the	Data on the Companies				Carrying	Carrying Amount	
		% of ownership	nership		Profit (Loss) for the year	for the year					Impairment		
					Profit	Profit					Loss		Long term
	,	į	;	Share	(Loss) from	(Loss) for	Reserves	Total	Dividends	(	Recognised	Accumulated	Provision
Company	Location	Direct	Indirect	Capital	operations	the year	and other	Equity	received	Cost	in the Year	Impairment	(Note 11)
MIDSID (Sociedade Portuguesa de													
Distribuição, SGPS, S.A.)	Alcochete (Portugal)	100		844	1,265	(1,918)	4,105	3,031	1	4.166	327	,	ì
gista-Dis, S.A.	Madrid	100	1	905	2,296	1,452	658	3,012	,	1.202	299	,	ı
Dronas 2002, S.L.	Barcelona	100	,	12,562	7,922	3,838	5,781	22,181	,	21.292			,
Logista France, S.A.	Tremblay (Francia)	100		11,108	(2,010)	(1,801)	(15,360)	(6,053)	,	10.989	(3.671)	(10.989)	,
ogista Tptes. e Transitarios, Lda.	Sintra (Portugal)	100	1	20	(1,643)	(1,974)	2,097	173	•	11.893	•	(11.892)	,
	Madrid	09		466	(175)	(176)	(718)	(428)	,	2.054	(056)	(2.054)	(257)
	Madrid	100		1,000	1,249	549	3,587	5,136	•	4.510		1	,
Logista Italia, S.p.A	Roma (Italia)	100	,	15,164	32,671	31,693	19,282	66,139	ı	605.629	,	,	
La Mancha 2000, S.A.	Madrid	100	,	1,352	117	164	522	2,038	•	1.352	,	'	ı
Logesta Polska Sp. Z.o.o.	Varsovia (Polonia)	46	51 (**)	251	156	185	(1,021)	(585)	,	128	,	'	ı
Distribuidora del Noroeste, S.L.	Vigo	46	51 (*)	307	173	114	393	814	,	271		(271)	(1.540)
Compañía de Distribución Integral de				-									
Publicaciones Logista, S.L.	Madrid	75		15,536	(3,591)	(4,819)	(3,704)	7,013	•	12.200	(5.518)	(7.200)	1
Logista Libros, S.L.	Madrid	50		200	3,405	2,299	(840)	1,959	ı	1.490	•	,	,
Compañía de Distribución Integral Logista				271									
Poslka, Sp. Z.o.o.	Varsovia (Polonia)	100	'		(1,449)	(1,944)	199	(874)	,	5.262	1	(317)	(3.258)
										682.438	(14.938)	(32,723)	(5.055)

(\*) Held through Distribución Integral de Publicaciones Logista, S.L. (\*\*) Held through Logesta Gestión de Transportes, S.A.

### 8.2.2. Loans to Group companies

"Loans to Group Companies" includes a loan of EUR 52,500 thousand granted to the investee Dronas 2002, S.L. against which EUR 18,900 thousand had been drawn down at 30 September 2011 (10,100 at 30 September 2010). The interest applied to this loan is the official ECB rate plus a spread of 2%, payable monthly. The loan matures on 31 December 2012, until which time advance payments may be made.

### 8.3 Current investments in Group companies and associates

"Current Investments in Group Companies and Associates" on the asset side of the balance sheet at 30 September 2011 and 2010 relates to loans granted to the sole shareholder and to other Group companies amounting to EUR 1,149 million and EUR 1,258 million, respectively (see Note 16.1).

These investments include the current account that the Company holds with Imperial Tobacco Enterprise Finance Limited, on which interest is paid by the latter at the European Central Bank interest rate, plus a 0.75% spread, pursuant to the agreement entered into by the two parties, which is automatically renewable every 30 September. The interest is payable on a quarterly basis. At 30 September 2011, the account payable on this current account is approximately EUR 30 million, which are recognised under "Payables to Group Companies and Associates" in the accompanying balance sheet. At 30 September 2010, the account receivable on this current account was approximately EUR 139 million (see Note 16.1).

On 1 October 2009, Logista, S.A. arranged to transfer its cash surpluses to Altadis, S.A., which bears interest tied to the European Central Bank official rate plus a spread of 0.75%. The balance of this current account at 30 September 2011 and 2010 was EUR 1,077 and EUR 1,056 million including interest (see Note 16.1).

This heading also includes a loan of EUR 13,190 thousand granted to Logista France, S.A.S. which was written down in full in 2011 in view of the directors' doubts with respect to its recoverability. This impairment was recognised under "Impairment and Gains or Losses on Disposals of Financial Instruments" in the accompanying income statement.

This heading also includes other loans to Group companies, which are detailed in Note 16.1.

### 8.4. Joint ventures

On 15 October 2009, Compañía de Distribución Integral Logista, S.A.U. and GTECH Global Lottery, S.L.U. formed the UTE known as "Compañía de Distribución Integral Logista, S.A.U. y GTECH Global Lottery, S.L.U., Unión Temporal de Empresas, Ley 18/1982 de 26 de mayo, número 1" on an equal-footing basis to render services to the Spanish National Organisation for the Blind (ONCE). The Company has an ownership interest of 50% in this UTE.

The main information relating to this joint venture, at 30 September 2011 and 2010, is as follows:

	20	11	20	)10
	Total UTE	Total Attributed to the Company	Total UTE	Total Attributed to the Company
Assets Loss Sales	60,410 (29,536) 10,594	30,205 (14,768) 5,297	20,786 (23,923) 1,490	10,393 (11,961) 745

The shareholders of Compañía de Distribución Integral Logista, S.A.U. and GTECH Global Lottery, S.L.U. Unión Temporal de Empresas granted the Company a loan through a monetary contribution borne on a 50/50 basis, which at 30 September 2011 amounted to EUR 63,712 thousand. The Company recognised an additional amount of EUR 15,928 thousand in this connection.

On 26 October 2010, Compañía de Distribución Integral Logista, S.A.U. and Indra Sistemas, S.A. formed, with ownership interests of 97% and 3% respectively, the unincorporated temporary joint venture called "Compañía de Distribución Integral Logista, S.A.U. and Indra Sistemas, S.A., Unión Temporal de Empresas, Ley 18/1982 de 26 de mayo, número 1", which is engaged in the provision of services for the Andalusian transport authority network. The assets and liabilities of this UTE, together with its results at the end of the reporting period were not significant at 30 September 2011.

### 8.5 Information on the nature and level of risk of financial instrumentss

The management of the risks to which the Company is exposed in the course of its business activities constitutes one of the basic pillars of its activities aimed at preserving the value of its assets and its shareholder's investment.

The Company's financial risk management is centralised in its Corporate Finance Division. This Division has established the mechanisms required to control -based on the structure and financial position of the Company and on the economic variables of the business- exposure to interest rate and exchange rate fluctuations and credit and liquidity risk.

The main risks and uncertainties faced by the Company derive mainly from the possible regulatory changes in the industries in which it operates, the usual operational risks arising in the ordinary course of business and counterparty risk (customer insolvencies).

On 1 January 2011, Law 42/2010, of 30 December, entered into force, amending Law 28/2005, of 26 December, on health measures against smoking and governing the sale, supply, consumption and advertising of tobacco products. This law imposes additional restrictions on the consumption of tobacco, with respect to those previously in force.

### a. Credit risk:

The Company's principal financial assets are cash and cash equivalents and trade and other receivables, the latter two concentrating the risks of doubtful debts and past-due amounts. In general, the Company holds its cash and cash equivalents at banks with high credit ratings and controls the risks of doubtful debts and past-due amounts by setting credit limits and establishing stringent conditions with respect to collection periods.

Accounts receivable represent mainly the uncollected balances from the sale of tobacco. The commercial risk is distributed among a large number of customers with shorter collection periods and with traditionally very low defaultrates. Therefore, exposure to credit risk arising from third parties outside the Group is not very significant.

The changes in impairment losses on trade receivables in 2011 and 2010 were as follows:

	Thousands of Euros
	01 2000
Impairment loss at 30 September 2009	9,900
Charge for the period	1,667
Transfers (Note 11)	(1,540)
Amount reversed	(247)
Impairment loss at 30 September 2010	9,780
Charge for the year	3,119
Amount reversed	(924)
Impairment loss at 30 September 2011	11,975

### b. Liquidity risk:

The Company had working capital deficiencies of EUR 378,063 thousand and EUR 209,876 thousand at 30 September 2011 and 2010, respectively.

In any case, to ensure liquidity and in order to meet all the payment obligations arising from its business activities, the Company's balance sheet includes the cash and the credit and financing facilities, including a short-term loan to Altadis, S.A. of EUR 1,077 thousand (2010: EUR 1,056 to Altadis, S.A. and EUR 139 million to Imperial Tobacco Enterprise Finance Limited), which are detailed in Note 16.1.

c. Market risk (including interest rate, foreign currency and other price risks):

In relation to its cash and cash equivalents, the Company is exposed to interest rate fluctuations which might affect its profit and cash flows. However, due to the Company's low borrowing level, management considers that the impact thereof would under no circumstances be material.

The level of exposure of equity and the income statement to the effects of future changes in the foreign currency exchange rates in force is not significant because the volume of the Group's transactions in currencies other than the euro is not material (see Note 14).

The Company does not have significant investments in foreign entities which operate in currencies other than the euro and it does not carry out significant transactions in countries whose currency is not the euro.

### 9. Inventories

The detail of "Goods Held for Resale" at 30 September 2011 and 2010 is as follows:

	Thousands	of Euros
	2011	2010
Tobacco	414,250	303,230
Other goods held for resale	21,146	15,314
Advances to suppliers	45	56
Write-downs	(1,680)	(1,995)
	433,761	316,605

The changes in the write-downs relating to "Inventories" in the accompanying balance sheet were as follows:

	Thousands
	of Euros
Inventory write-down at 30 September 2009	1,076
Charge for the year	1,503
Amount reversed	(584)
Inventory write-down at 30 September 2010	1,995
Charge for the year	1,467
Amount reversed	(1,782)
Inventory write-down at 30 September 2011	1,680

The write-downs recognised under "Procurements" in the accompanying income statement for 2011 and 2010 were the result of tobacco inventories that were defective at year-end.

### 10. Equity and shareholders' equity

At 30 September 2011 and 2010, the Company's share capital amounted to EUR 26,550 thousand and was represented by 44,250,000 fully subscribed and paid shares of EUR 0.60 par value each, all of the same class. At 30 September 2011 and 2010, the Company's sole shareholder was Altadis, S.A.

Pursuant to Article 16 of the Consolidated Spanish Limited Liability Companies Law, on 24 July 2008 the Company registered its sole-shareholder status at the Mercantile Registry. The nature of the Company's transactions and agreements with its sole shareholder are detailed in Note 16.1.

### 10.1 Share premium

The Consolidated Spanish Capital Companies Law expressly permits the use of the share premium account balance to increase share capital and does not establish any specific restrictions as to its use.

### 10.2 Legal reserve

Under the Consolidated Spanish Capital Companies Law, 10% of net profit for each year must be transferred to the legal reserve until the balance of this reserve reaches at least 20% of the share capital. The legal reserve can be used to increase capital provided that the remaining reserve balance does not fall below 10% of the increased share capital amount. Otherwise, until the legal reserve exceeds 20% of share capital, it can only be used to offset losses, provided that sufficient other reserves are not available for this purpose.

At the end of 2011 the balance of this reserve had reached the legally required minimum.

### 10.3 Dividends

On 30 March 2011 the sole shareholder resolved to distribute a dividend of EUR 0.98 per share out of 2010 profit, the total amount of the dividend distributed being EUR 43,365 thousand.

Additionally, on 30 March 2011 the sole shareholder resolved to distribute an additional dividend of EUR 4.39 per share with a charge to voluntary reserves. The total additional dividend paid was EUR 194,257 thousand.

### 11. Provisions

The detail of the provisions in the balance sheet at 2011 and 2010 year-end and of the main changes therein during the years is as follows:

### 2011

2011	Thousands of Euros				
Long-Term Provisions	Balance at 30/09/10	Additions	Amounts Used/ Reversals	Transfers	Balance at 30/09/11
Provision for excise duties Provision for customs duty assessments Employee benefit obligations (Note 4.12) Other provisions for employees Other provisions for contingencies and charges	95,088 11,406 5,540 1,362 8,228 121,624	4,055 488 - - 1,034 5,577	(3,000) - - (1,594) (4,594)	- - (493) - (493)	99,143 8,894 5,540 869 7,668 122,114

	Thousands of Euros				
	Balance at		Amounts Used/	_	Balance at
Short-Term Provisions	30/09/10	Additions	Reversals	Transfers	30/09/11
Employee benefit obligations (Note 4.12)	379	216	(242)	-	353
Provisions for restructuring costs (Note 4.11)	6,949	1,034	(1,512)	493	6,964
Other provisions for employees	293	-	(293)	-	-
Other provisions for contingencies and charges	1,498	48	-	-	1,546
	9,119	1,298	(2,047)	493	8,863

### 2010

	Thousands of Euros				
	Balance at		Amounts Used/		Balance at
Long-Term Provisions	30/09/09	Additions	Reversals	Transfers	30/09/10
Provision for excise duties	52,241	42,847	-	-	95,088
Provision for customs duty assessments	11,084	322	-	-	11,406
Employee benefit obligations (Note 4.12)	5,040	500	-	-	5,540
Other provisions for employees	1,366	-	(4)	-	1,362
Other provisions for contingencies and charges	6,666	426	(404)	1,540	8,228
_	76,397	44,095	(408)	1,540	121,624

	Thousands of Euros			
Short-Term Provisions	Balance at 30/09/09	Additions	Amounts Used/ Reversals	Balance at 30/09/10
Employee benefit obligations (Note 4.12) Provisions for restructuring costs (Note 4.11) Other provisions for employees Other provisions for contingencies and charges	386 7,610 293 3,398	200 1,543 -	(207) (2,204) - (1,900)	379 6,949 293 1,498
Office provisions for contingencies and charges	11,687	1,743	(4,311)	9,119

### Provision for tobacco excise duties and customs duty assessments

The Company had recognised provisions for the tax assessments arising as a result of the tax inspections performed by the Spanish customs authorities as regards the settlement of the excise duties on tobacco products for 2004, 2005 and 2006. Since these assessments arose due to a change in the view taken hitherto by the authorities to differentiate between tax warehouses and consumption warehouses, the Company signed in disconformities these assessments and filed an appeal against them. In the event that the outcome of these appeals is not favourable, the Company recognised provisions to cover payment of deficiency and late-payment interest amounting to EUR 99,143 thousand. Also, since the date these assessments were issued, the Company recognised EUR 8,654 thousand in relation to the necessary late-payment interest, of which EUR 4,055 thousand were recognised in the accompanying income statement for 2011 (2010: EUR 2,669 thousand).

The Company was issued assessments by the Customs Inspection Authorities for adjustments in the figure for unpaid amounts relating to tariffs and VAT on imports for the years 2000 and 2002 and for the first half of 2003. The total amount of the deficiency, interest and penalty in these assessments is EUR 7,300 thousand. The Company has filed two separate appeals against portions of this amount at the Central Economic-Administrative Tribunal, National Court and Supreme Court and the Catalonia High Court, respectively. The amount was provisioned in full at 30 September 2011. Since the date these assessments were issued, the Company has

recognised EUR 1,594 thousand in relation to the necessary late-payment interest, of which EUR 488 thousand were recognised in the accompanying income statement for 2011 (2010: EUR 322 thousand).

In 2011 the Catalonia High Court handed down various final judgments relating to a portion of the aforementioned tax assessments totalling EUR 3,000 thousand, finding for the Company, which as a result released the provision it had made and recognised income under "Other Gains and Losses" in the accompanying income statement (See Note 15.5).

### Provision for employee benefit obligations

This account includes the present value of the Company's long-service bonuses and "free tobacco" benefit (see Note 4.12). In 2011 and 2010 period provisions of EUR 216 thousand and EUR 700 thousand, respectively, were recognised in this connection.

### Provisions for restructuring costs

In 2011 provisions of EUR 1,304 thousand were recognised for restructuring programmes that the Company's directors intend to carry out.

Also, in 2011 the Company paid termination benefits of EUR 1,512 thousand from a provision recognised for this purpose.

At 31 December 2011, the provisions recognised for restructuring costs amounted to EUR 6,964 thousand and covered the restructuring programmes intended to carry out.

### Other provisions for contingencies and charges

At 30 September 2011 and 2010 the balance of this account includes the provisions to cover the risk of various ongoing lawsuits between the Company and third parties.

This accounting line also includes provisions of EUR 4,257 thousand for equity instruments held at companies with an equity deficitat 30 September 2011 (2010: EUR 5,055 thousand).

### 12. Non-current payables

The detail of "Non-Current Payables" at 30 September 2011 and 2010 is as follows:

	Thousands of Euros		
	2011	2010	
Loans	570	1,139	
Non-current guarantees received	422	412	
Total	992	1,551	

The account "Loans" includes two interest-free loans granted by the Ministry of Industry on 14 December 2006 with a two-year grace period. These loans, initially of EUR 1,414 thousand and EUR 1,450 thousand, respectively, are repayable in equal instalments within five years and are assigned to investments in computer software development projects. These two loans will mature in 2013.

### 13. Tax matters

### 13.1 Current tax receivables and payables

The detail of the current tax receivables and payables is as follows:

Tax receivables

	Thousands of Euros		
	2011	2010	
Income tax	485	303	
Canary Islands general indirect tax	-	1,883	
Other tax receivables	603	1,709	
Total	1,088	3,895	

Tax payables

	Thousands	of Euros
The Target Value of the Control of t	2011	2010
Income tax	3,953	-
Excise duties on tobacco products	667,074	696,462
VAT	204,361	192,850
Canary Islands general indirect tax	492	
Personal income tax withholdings	1,029	1,226
Accrued social security taxes payable	3,628	3,677
Other tax payables	9,831	8,612
Total	890,368	902,827

### 13.2 Reconciliation of the accounting profit to the taxable profit

The reconciliation of the accounting profit to the taxable profit for income tax purposes is as follows:

### 

	The	ousands of Eur	os
	Increase	Decrease	Amount
Accounting profit before tax			61,827
Permanent differences:			
Out-of-pocket expenses and other non-deductible expenses	54	-	54
Penalties and surcharges	18	-	18
Group dividend elimination (Note16.1)	-	(30,555)	(30,555)
Others	5,000		5,000
Adjusted taxable profit			36,344
Temporary differences:			
Provision for employee benefit obligations	422	(243)	179
Provision for non-deductible early retirement benefits	785	(1,243)	(458)
Joint venture losses (Note 8.4)	14,768	(16,934)	(2,166)
Impairment loss recognised on investment			
securities	15,795	(891)	14,904
Amortisation of goodwill	-	(28,201)	(28,201)
Taxable profit			20,602
Tax charge (30% of taxable profit)			6.181
Tax credits and tax relief			(1,906)
Withholdings and prepayments			(322)
Tax receivable			3,953

### 2010

	The	ousands of Eu	ros
	Increase	Decrease	Amount
Accounting profit before tax			42,766
Permanent differences:			
Out-of-pocket expenses and other non-deductible expenses	65	-	65
Penalties and surcharges	20	-	20
Group dividend elimination (Note16.1)	-	(26,651)	(26,651)
Others	5,518	(295)	5,223
Adjusted taxable profit			21,423
Temporary differences:			
Provision for employee benefit obligations	200	-	200
Provision for non-deductible early retirement benefits	1,929	(5,492)	(3,563)
Joint venture losses (Note 8.4) Impairment loss recognised on investment	11,317	-	11,317
securities	6,227	-	6,227
Amortisation of goodwill	<u> </u>	(28,201)	(28,201)
Taxable profit			7,403
Tax charge (30% of taxable profit)			2,221
Tax credits and tax relief			(2,830)
Withholdings and prepayments			(303)
Tax receivable			303

The permanent differences in 2011 relate mainly to the elimination of dividends received from Logista Italia, S.p.A. in order to avoid double taxation and to the elimination of the provision for losses in company group which are included in the income tax consolidation group.

The decrease in timing differences was due to the use of provisions which had not been treated as tax-deductible in prior years. Additionally, the Company has been reducing its taxable profit annually by one-twentieth of the amount of the implicit goodwill in the acquisition price of its foreign subsidiaries; these reductions are treated as temporary differences.

The timing differences that increased the tax base were mainly due to the free tobacco provision (see Note 11), to the impairment loss recognised on investment securities (see Note 8.2), to the provision for employee benefit obligations (see Note 11) and to the provision for restructuring costs (see Note 11) And to the different timing of the recognition of the results of the unincorporated temporary joint ventures for tax and accounting purposes (see Note 8.4).

### 13.3 Reconciliation of accounting profit to the income tax expense

The reconciliation of the accounting profit to the income tax expense is as follows:

	Thousands of Euros	
	2011	2010
	(1.027	40.766
Accounting profit for the year before tax	61,827	42,766
Permanent differences	(25,483)	(21,343)
Adjusted taxable profit	36,344	21,423
Tax charge (30% of taxable profit)	10,903	6,427
Other impacts	1,163	2,830
Tax credits and tax relief	(1,906)	(2,830)
Adjustments to prior year's income tax	1,361	608
Positive adjustments to the income tax		(7,874)
Income tax expense	11,521	(839)

### 14.4 Breakdown of income tax expense

The breakdown of the income tax expense is as follows:

	Thousands of Euros		
310	2011 2010		
Current tax Deferred tax	6,799 4,722	11,241 (4,206)	
Positive adjustments to the income tax		(7,874)	
Income tax expense	11,521	(839)	

### 13.5 Deferred tax assets

The detail of "Deferred Tax Assets" at 30 September 2011 and 2010 is as follows:

	Thousands of Euros		
	2011	2010	
Provisions for employees	3,111	3,195	
Impairment loss on investment securities	10,729	6,258	
Provisions for third-party liability	3,570	3,570	
Joint venture losses	2,745	3,395	
Other	661	826	
Total deferred tax assets	20,817	17,244	

### 14.6 Deferred tax liabilities

The detail of "Deferred Tax Liabilities" at 30 September 2011 and 2010 is as follows:

	Thousands of Euros	
	2011	2010
Goodwill – Italy	56,776	48,316
Total deferred tax liabilities	56,776	48,316

The Company has been reducing its taxable profit annually by one-twentieth of the amount of the implicit goodwill in the acquisition price of its subsidiary in Italy; these reductions are treated as temporary differences.

### 13.7 Tax credit carryforwards

At 30 September 2011, the Company did not have any tax credit carryforwards. At 30 September 2010 tax credit carryforwards amounted to EUR 1,088 thousand, all of which were earned in 2010.

### 13.8 Years open for review and tax audits

Under current legislation, taxes cannot be deemed to have been definitively settled until the tax returns filed have been reviewed by the tax authorities or until the four-year statute-of-limitations period has expired. At 2011 year-end the Company had the last five years open for review for income tax, since 2009 for customs duties, since 2008 for excise duties, and the remaining four years for the other taxes applicable to it.

In November 2011, the Company received notice of the outcome of the tax audit in process for excise duty settlements for 2007. As a result of this audit, tax assessments amounting to EUR 4,337 thousand, including interest of EUR 940 thousand, were signed on a contested basis and will be appealed.

The Company's directors consider that the tax returns for the aforementioned taxes have been filed correctly and, therefore, even in the event of discrepancies in the interpretation of current tax legislation in relation to the tax treatment afforded to certain transactions, such liabilities as might arise would not have a material effect on the accompanying financial statements.

### 14. Balances and transactions in currencies other than the euro

In 2011 and 2010 there were no significant transactions in different from Euro currency and the Company had no significant balances in currencies other than the euro at 30 September 2011 and 2010.

The Company is the sole shareholder of Compañía de Distribución Integral Logista Polska, Sp. z.o.o. and has a 100% shareholding in Logesta Polska Sp. z.o.o., whose official currency is the zloty. The net investment in these companies at 30 September 2011 and 2010 is as described in Note 8.2.1.

### 15. Income and expenses

### 15.1 Revenue

The breakdown, by business line and geographical market, of the Company's revenue for 2011 and 2010 is as follows:

	Thousands of Euros	
Line of Business	2011	2010
Tobacco	1,628,715	1,894,886
Stamps	193,851	213,148
Other logistics revenue	126,994	105,542
Rendering of services	35,242	28,025
Total	1,984,802	2,241,601

Tobacco is distributed and sold under distribution contracts entered into with the manufacturers. These contracts are not exclusive and allow early termination without incurring any indemnity payments, although they have historically been renewed upon maturity.

Sales in Portugal amounted to EUR 66,310 thousand and EUR 51,890 thousand in 2011 and 2010, respectively.

Revenue from the provision of transport logistics services outside Spain amounted to EUR 12,162 thousand and EUR 13,055 thousand in 2011 and 2010, respectively.

The remaining revenue relates to transactions in the Spanish market.

### 15.2 Procurements

The detail of "Procurements" in 2011 and 2010 is as follows:

	Thousands of Euros	
	2011	2010
Cost of goods held for resale used:		
Purchases	1,717,362	1,973,350
Changes in inventories	2,867	6,516
Total	1,720,229	1,979,866

The detail, by origin, of the purchases made by the Company in 2011 and 2010 is as follows:

	Thousands of Euros	
	2011	2010
Spain EU countries Imports	1,314,438 96,088 306,836	1,541,573 72,463 359,314
Total	1,718,323	1,973,350

#### 15.3 Staff costs

The detail of the balance of "Staff Costs" in 2011 and 2010 is as follows:

	Thousands of Euros		
	2011	2010	
Wages, salaries and similar expenses	46,334	45,432	
Severance	4,612	2,317	
Pension plans contributions (Note 4.12)	2,498	2,439	
Employee benefit costs	13,308	13,598	
Provisions (Note 11)	1,250	700	
Total	68,002	63,786	

The average number of employees in 2011 and 2010, by category, was as follows:

	Average Number of Employees		
Category	2011 2010		
Executives	19	18	
Line personnel and clerical staff	507	503	
Messengers and other	587	643	
Total	1,113	1,164	

The Company's headcount at 30 September 2011 and 2010, by category and gender, was as follows:

2011

	Number of Employees				
	Perma	anent	Casual		
	Men	Women	Men	Women	
Executives Line personnel and clerical staff	17 274	1 204	- Q	- 20	
Messengers and other	337	158	66	30	
Total	628	363	75	50	
TOTAL	991		12	25	

## 2010

	Number of Employees				
	Perm	anent	Casual		
	Men	Women	Men	Women	
Executives	17	2	-	-	
Line personnel and clerical staff	275	202	10	23	
Messengers and other	361	165	109	113	
Total	653	369	119	136	
TOTAL	1,022		25	55	

#### Senior management

The remuneration earned in 2011 and 2010 by the members of the Company's Management Committee amounted to EUR 2,132 thousand and EUR 2,688 thousand, respectively, and included the remuneration received by certain executives who are also members of the Company's Board of Directors. The aforementioned amounts include amounts paid to the Management Committee in 2011 and 2010 in relation to the incentives plan described in Note 4.12.

The contributions made by the Company to pension plans for the members of the Company's Management Committee, amounted to EUR 236.3 thousand and EUR 210,8 thousand in 2011 and 2010, respectively.

#### 15.4 Outside services

The detail of the balance of "Outside Services" in 2011 and 2010 is as follows:

	Thousand	s of Euros
	2011	2010
_		
Transport	50,181	47,109
Sundry services	17,229	14,380
Independent professional services	28,374	25,627
Rent and royalties (Note 7.1)	11,357	12,240
Utilities	7,603	6,347
Repairs and upkeep	5,370	5,120
Insurance premiums	3,600	3,088
Other expenses	5,204	5,170
Total	128,918	119,081

<sup>&</sup>quot;Sundry Services" includes mainly technical service, surveillance and communications services.

In 2011 and 2010 the fees for finantial audit services provided to the Company by the principal auditor and by other firms related to the principal auditor amounted to EUR 202 thousand and EUR 219 thousand, respectively.

In 2011 and 2010 the principal auditor and other firms related to the principal auditor also provided other professional verification and consulting services to the Company amounting to EUR 155 and EUR 9 thousand, respectively.

#### 15.5 Other gains or losses

The balance of "Other Gains or Losses" in 2011 is as follows:

	Thousands	of Euros
- V-	2011	2010
Provisions additions/reversal (Note 11)	3,000	(30,846)
Others	(382)	4,071
	2,618	26,777

The review of the excise duty settlements on tobacco products for 2006 carried out by the Spanish customs authorities at the Company with respect to its main warehouses concluded in 2010. This review gave rise to assessments totalling EUR 30,846 thousand (excluding penalties and interest), which were recognised under "Other Gains and Losses" in 2010.

# 16. Related party transactions and balances

## 16.1 Related party balances

At 30 September 2011 and 2010, the balances with Group companies, associates and related companies were as follows:

2011

		Thousand	s of Euros	
	Commercial	Financial	Commercial	Financial
	Accounts	Accounts	Accounts	Accounts
	Receivable	Receivable	Payable	Payable
		-		
Parents:				
Imperial Tobacco Overseas Holding	18	-	142	-
Imperial Tobacco Enterprise Finance Limited	-	-	-	30,291
Altadis, S.A.	-	1,076,558	34,886	3,607
Other Group companies and associates:				
Altadis Distribution France	3,991			
Distribuidora de Publicaciones del Sur, S.A.	502	_	-	-
Dronas 2002, S.L.	1,757	10,495	4,230	-
Logista-Dis, S.A.	916	1,990	8,600	-
Logesta Gestión del Transporte, S.A	320	3,627	6,738	-
T-2 Opelog, S.A.	180	445	13	-
Sociedade Portuguesa de Distribuição, S.A. (Midsid)	81	30,200	-	-
Logista Italia, S.p.A.	148	<u>-</u>	-	1,070,511
Distribuidora del Noroeste, S.A.	7	1,529	_	-
La Mancha 2000, S.A.	-	58	36	2,678
Compañía de Distribución Integral de Publicaciones Logista, S.L.	1,303	_	-	1,523
Logista Libros, SL.	183	_	9	-
Logista Transportes e Transitarios, Lda.	8	5,110	190	_
Logista France, S.A.S	-	<b>-</b> ^	138	-
Compañía de Distribución Integral Logista Polska, Sp Zoo	195	3,266	_	-
T-2 Gran Canaria Transporte, S.A.	4	56	144	-
Other	7,750	16,025	15,543	16,786
Total	17,363	1,149,359	70,669	1,125,396

2010

		Thousand	s of Euros	
	Commercial	Financial	Commercial	Financial
	Accounts	Accounts	Accounts	Accounts
	Receivable	Receivable	Payable	Payable
Parents:				
Imperial Tobacco Overseas Holding	-	-	3,508	-
Imperial Tobacco Enterprise Finance Limited	-	138,963	-	-
Altadis, S.A.	4,389	1,055,807	46,328	-
Other Group companies and associates:	4.5			
Distribuidora de Publicaciones del Sur, S.A.	457	-		41
Dronas 2002, S.L.	2,652	6,500	4,129	-
Logista-Dis, S.A.	1,168	-	8,651	-
Logesta Gestión del Transporte, S.A	202	6,132	7,070	-
Logirest, S.L.	6,509	-	6,466	-
T-2 Opelog, S.A.	323	-	13	378
Sociedade Portuguesa de Distribuição, S.A. (Midsid)	3,402	22,500	-	-
Logista Italia, S.p.A.	144	-	-	996,863
Distribuidora del Noroeste, S.A.	5	1,515	1	-
La Mancha 2000, S.A.	1	111	31	2,533
Compañía de Distribución Integral de Publicaciones Logista, S.L.	828	801	-	2,702
Logista Libros, SL.	141	5,945	17	-
Logista Transportes e Transitarios, Lda.	-	4,685	-	-
Logista France, S.A.S	-	6,811	-	-
Compañía de Distribución Integral Logista Polska, Sp Zoo	326	1,795	_	-
T-2 Gran Canaria Transporte, S.A.	37	30	185	24
Other	5,115	6,596	11,313	2,044
Total	25,699	1,258,191	87,712	1,004,585

The accounts receivable relate mainly to services provided and commercial sales.

The commercial accounts payable relate mainly to tobacco purchased by Logista, S.A. from Altadis, S.A. and Imperial Tobacco Overseas Holding for subsequent distribution.

On 1 October 2008, the loan from Logista Italia, S.p.A., renewable for 12-month periods, was renewed until 30 December 2009. The applicable interest rate is that established by the European Central Bank plus a spread of 0.75%. The amounts payable at 30 September 2011 and 2010 were EUR 1,070,511 thousand and EUR 996,863 thousand, respectively. The interest on this loan charged to the accompanying income statement in 2011 and 2010 amounted to EUR 18,601 thousand and EUR 15,501 thousand, respectively.

The financial relations framework agreement with Tobacco Enterprise Finance Limited was initially in force until 30 September 2010. The interest relating to reciprocal cash transfersunder this agreement paid at the European Central Bank rate, plus a spread of 0.75%. This agreement is automatically renewable every 30 September and the interest is payable on a quarterly basis.

Since 1 October 2009, Logista, S.A. arranged a loan with Altadis, S.A., which bears interest tied to the European Central Bank official rate plus a spread of 0.75%. Since that date, this agreement has been renewed on an annual basis.

The interests charged to the accompanying income statement during 2011 for these two loans amount to EUR 24,526 thousand (2010: EUR 20,844 thousand).

The rest of the intercompany credits are referenced to Euribor plus a margin and are due annually and renewed automatically for an additional period of a year.

The dividends received by the Company in 2011 and 2010 from its equity interests in Group companies were as follows:

	Thousands of Euros		
A STATE OF THE STA	2011	2010	
Logista Italia, S.p.A.	30,555	26,651	
Logista Dis, S.A.	1,395	1,000	
Logesta, S.A.	549	-	
Total	32,499	27,651	

## 16.2 Transactions with related parties

The detail of the transactions (purchases and sales of merchandise, provision of services, etc.) carried out by the Company with Group companies and associates, with its sole shareholder and with related parties in 2011 and 2010 is as follows:

#### 2011

	Thousands of Euros				
			Other		
	1		Operating	Finance	Finance
	Sales	Procurements	Expenses	Income	Costs
Transactions with the sole shareholder: Altadis, S.A. Altadis Group companies Imperial Tobacco Overseas Holding Imperial Tobacco Group companies With Group companies and associates	8,182 7 1,452 2,589 66,771	(22,859)	(366) - - - (55,168)	20,761 - - 3,765 8,102	- - - - 21,169
	79,001	(504,187)	(55,534)	32,628	21,169

#### 2010

	Thousands of Euros				
			Other		
			Operating	Finance	Finance
	Sales	Procurements	Expenses	Income	Costs
Transactions with the sole shareholder:					
Altadis, S.A.	9,855	(538,758)	(164)	18,527	-
Altadis Group companies	848	-	-	-	-
Imperial Tobacco Overseas Holding	104	-	-	-	-
Imperial Tobacco Group companies	391	(29,550)	-	2,317	-
With Group companies and associates	56,583	(945)	(45,645)	6,440	(15,852)
	67,781	(569,253)	(45,809)	27,284	(15,852)

The sales to Altadis, S.A. relate mainly to the following services:

- 1. Distribution, storage and delivery of tobacco throughout the network of tobacco and stamp agencies.
- 2. Shipment of leaf tobacco from ports and depots to factories, of cigarettes and cigars from factories to warehouses and export of the aforementioned products.
- 3. Reception, storage, maintenance and shipment of confiscated contraband tobacco products and destruction, return or disposal thereof where legally permitted.

The contracts for providing these services mature within three to five years and all of them are renewable.

The purchases from Altadis, S.A. relate to products acquired for subsequent distribution in Spain, excluding tax-free markets.

"Other Operating Expenses" includes services provided by various Logista Group companies to Logista, S.A.

"Finance Income" relates mainly to dividends received from investees and interest earned on short-term loans granted to these companies (see Note 17.1.).

#### 16.3 Remuneration of directors

The remunerationreceived in 2011 by the members of the Company's Board of Directors for discharging their functions as directors in all respects, amounted to EUR 362 thousand (2010: EUR 301 thousand).

In 2011 and 2010 the Company did not carry out any transactions with its directors not relating to its ordinary business operations or transactions not carried out on an arm's length basis.

All the directors are male, except for one female.

# 16.4 Detail of investments in companies with similar activities and of the performance, as independent professionals or as employees, of similar activities by the directors

Pursuant to Article 229 of the Spanish Capital Companies Law, in order to reinforce the transparency of companies, following is a detail of the companies engaging in an activity that is identical, similar or complementary to the activity that constitutes the company object of Compañía de Distribución Integral Logista, S.A. in which the members of the Board of Directors own or owned equity interests in 2011, and of the functions, if any, that they discharge thereat:

Owner	Invester	Line of Businees	Ownership Interest	Functions
D. José Riva Francos	Vanaras Suardias	Trongnort	15%	Vicechairman and
D. Jose Riva Francos	Vapores Suardíaz	Transport	1370	Chairman of the Board
D <sup>a</sup> Alison Cooper	Imperial Tobacco Group	Tobacco manufacture	130,187 shares	C.E.O.
D. Luis Faids Cilere	I. STA	T-1	40,782 shares	General Manager,
D. Luis Egido Gálvez	Imperial Tobacco Group	Tobacco manufacture	40,762 Shares	Logistics Business
D. Kenneth Hill	Imperial Tobacco Group	Tobacco manufacture	Less than 0.01%	Special projects manager
D. Mishalas Vassah	Immedial Tabasas Crass	Tobacco manufacture	19,019 shares	Accounting, budgets and
D. Nicholas Keveth	Imperial Tobacco Group	1 obacco manufacture	19,019 silates	tax manager
D. Commid Tota	Imperial Tobacca Group	Tobacco manufacture	Less tan 0.01%	Corporate Development
D. Conrad Tate	Imperial Tobacco Group	1 obacco manuracture	LESS (all 0.0170	manager

Also, in accordance with the aforementioned Law, following is a detail of the activities carried out by the Company's directors in 2011 that are identical, similar or complementary to the activity that constitutes the company object of Compañía de Distribución Integral Logista, S.A.:

Name	Activity Performed	Type of Arrangement under which the Activity is Performed	Company through which the Activity is Performed	Position held or Function Discharged at the Company Concerned
D. Luis Egido Gálvez	Tobacco manufacture	Employee	Altadis, S.A.	Logistics unit general manager
	Tobacco manufacture and distribution	Employee Altadis Maroc		Chairman of the Board
	Distribution	Employee	Logista Italia, S.p.A.	Chairman
	Distribution	Employee	Logista Portugal (Sucursal)	Legal Representative
	Distribution	Employee	T2 Opelog, S.A.	Chairman
	Transport	Employee	Dronas 2002, S.L.	Chairman
D. Kenneth Hill	Tobacco manufacture	Employee	Commonwealth Brands	Chairman of the Board
	Vending machines manufacture	Employee	Sinclair Collins	Chairman of the Board
D. Gregorio Marañón y Bertrán de Lis	Tobacco manufacture	Employee	Altadis, S.A.	Chairman of the Board
D. Rafael de Juan López	Transport	Employee	Dronas 2002, S.L.	Chairman of the Board
-	Distribution	Employee	T2 Opelog, S.A.	Chairman of the Board
	Distribution	Employee	Logista Italia, S.p.A.	Chairman of the Board
	Distribution	Employee	Logista Publicaciones, S.L.	Chairman
D. Conrad Tate	Tobacco manufacture and sale	Employee	Reemtsma Cigaretten Fabriken GmbH	Supervising Board Member

#### 16.5 Financial structure

As indicated in Note 1, the Company is the head of the Logista Group, the financial structure of which is as described in Appendix 1.

## 17. Guarantee commitments to third parties and other contingent liabilities

The Company uses guarantees provided by various banks, the detail being as follows:

	Thousands of Euros
Tax authorities Guarantee provided in business dealings Lawsuits and penalties	218,996 11,145 7,946 238,087

The Company's Directors do not expect any additional liabilities not considered in the financial statements to arise.

# 18. Disclosures on the payment periods to suppliers. Additional Provision Three "Disclosure obligation" provided for in Law 15/2010, of 5 July

The detail of the disclosures required under Additional Provision Three of Law 15/2010, of 5 July, is as follows:

	Amounts Paid and Payable at Year-End			
	2011		2010	
	Amount	%	Amount	%
Paid within the maximum payment				:
period	2,546,224	99.54%	2,734,412	99.63%
Remainder	11,694	0.46%	10,226	0.37%
Total payments made in the year	2,557,918	100%	2,744,638	100%
Payables at year-end past due by more				
than the maximum payment period	3,176		2,221	

The figures shown in the foregoing table relate to suppliers of goods and services and, therefore, they include the figures relating to "Payable to Suppliers" and "Sundry Accounts Payable" under current liabilities in the balance sheet.

The weighted average period of late payment was calculated as the quotient whose numerator is the result of multiplying the payments made to suppliers past due by more than the maximum payment period by the number of days of late payment and whose denominator is the total amount of the payments made in the year outside the maximum payment period. The weighted average period of late payment has been 4 days in 2011 (2010: 3 days).

The maximum payment period applicable to the Company in 2011 under Law 3/2004, of 29 December, on combating late payment in commercial transactions, was 85 days.

#### 19. Information on the environment

In matters concerning the environment, the Company complies strictly with all the requirements of applicable legislation and also looks for the best ways of reducing its environmental impact (waste reduction awareness campaigns and improvement of waste management; policies aimed at reducing atmospheric emissions and the use of water, electricity and paper; reduction of the use of containers and packaging by improving manufacturing processes, etc.).

In 2011 and 2010 the expenses incurred and the investments made to protect and improve the environment were not material.

#### 20. Explanation added for translation to English

These financial statements are presented on the basis of accounting principles generally accepted in Spain. Certain accounting practices applied by the Company that conform with generally accepted accounting principles in Spain may not conform with generally accepted accounting principles in other countries.

# **Appendix I**Subsidiaries composing the Logista Group

	Audit	
Compnay	firm	Registered Office
Compañía de Distribución Integral de Publicaciones Logista, S.L.	Deloitte	C/ Electricidad, 3. Pol. Ind. Pinares Llanos. Villaviciosa de Odón (Madrid)
Logista Portugal, Distribução de Publicações, S.A. y soc. dependientes:	Deloitte	Expançao da Área Ind.l do Passil. Ed. Logista 1A. Alcochete (Portugal)
Jornal Matinal, LDA.	Deloitte	Expançao da Área Ind.l do Passil. Ed. Logista 1A. Alcochete (Portugal)
Marco Postal Entrega Personalizada de Publicaçoes, LDA.	Deloitte	Expançao da Área Ind.l do Passil. Ed. Logista 1A. Alcochete (Portugal)
Distribérica, S.A.	I .	C/ Electricistas, 3. P.I. Pinares Llanos. Villaviciosa de Odón (Madrid)
Publicaciones y Libros, S.A.	Deloitte BDO	C/ Electricistas, 3. P.I. Pinares Llanos. Villaviciosa de Odón (Madrid) Gandarón, 34 Interior- Vigo
Distribuidora del Noroeste, S.L. Distribución de Publicaciones Siglo XXI Guadalajara,	I .	C/ Francisco Medina y Mendoza 2. Cabanillas del Campo
S.L	1vot auditeu	(Guadalajara)
Distribuidora de Publicaciones del Sur, S.A.	BDO	Polígono Ind. Ctra. La Isla, c/Foro, 14. Dos Hermanas (Sevilla)
Promotora Vascongada de Distribuciones, S.A.	Not audited	C/Guipúzcoa 5. Polígono Industrial Lezama Leguizamón, Echevarri (Vizcaya)
Asturesa de Publicaciones, S.A.		Pérez Galdós, 10. Oviedo
Distribuidora de las Rías, S.A.		Polígono PO.CO.MA.CO, Parcela D-28. La Coruña
Distribuidora Valenciana de Ediciones, S.A.		Polígono Industrial Vara de Quart. c/ Pedrapiquera, 5. Valencia
Distriburgos, S.A.	1	c/ Canónigo Isidoro Díaz de Muragarren, 2, 7ºA Burgos
Cyberpoint, S.L.L.	Not audited BDO	C/ Electricistas, 3. P.I. Pinares Llanos. Villaviciosa de Odón (Madrid) Calle Saturno, 11. Alicante
Distribuidora del Este, S.A. S.A. Distribuidora de Ediciones	Deloitte	C/B, Sector B Polígono Zona Franca. Barcelona
La Mancha 2000, S.A.		Avda. Castilla La Mancha sn. Cabanillas del Campo. Guadalajara
Midsid Sociedade Portuguesa de Distribuição, SGPS, S.A.	Deloitte	Expansao del area ind. Do Pasill, Lote 1-A, Palhava. Alcochete (Portugal)
Logista-Dis, S.A.	Deloitte	C/ Trigo, 39. Polígono Industrial Polvoranca. Leganés
Logista Libros, S.L.	Deloitte	Avda Castilla La Mancha, 2, Nave 3-4 Polígono Ind La Quinta (Sector P-41) Cabanillas del Campo, Guadalajara
Librodis Promotora y Comercializadora del Libro, S.A.	Not audited	Avda Castilla La Mancha, 2, Nave 3-4 Polígono Ind La Quinta (Sector P-41) Cabanillas del Campo, Guadalajara
Avanzalibros, S.L.	Not audited	Avda Castilla La Mancha, 2, Nave 3-4 Polígono Ind La Quinta (Sector P-41) Cabanillas del Campo, Guadalajara
Logesta Gestión de Transporte, S.A.	Deloitte	C/ Trigo, 39. Polígono Industrial Polvoranca. Leganés
Logesta Italia, s.r.l.	Deloitte	Via in Arcione 98. Roma
Transportes Basegar, S.A.	Deloitte	C/ Chavarri, S/N, Edificio Reimasa. Sestao (Vizcaya)
Basegar Logística, S.L.	Deloitte	c/ Alameda Recalde, 34, 2° izda Bilbao
Logesta Noroeste, S.A.	Deloitte	C/ Trigo, 39. Polígono Industrial Polvoranca. Leganés Expansao del area ind. Do Pasill, Lote 1-A, Palhava. Alcochete
Logesta Lusa Lda		(Portugal)
Logesta Polska Sp. Z.o.o.	1	Flory nr 9, lok 6. kod-00-586 Warszawa(Polonia)
Logesta France of a r	I .	Pilotystr 4. 80538- München-(Alemania) 25 Av. Du Bois de la Pie. Z.I. Paris Nord. 93290 Tremblay (Francia)
Logesta France, s.a.r.l. Dronas 2002, S.L. y sociedades dependientes	Deloitte	Pol. Industrial Nordeste, c/ Energía 25-29. Sant Andreu de la Barca
T2 Gran Canaria, S.A.	Deloitte	Urbanización El Cebadal. C/ Entrerríos, 3. Las Palmas de Gran Canaria
T2 Opelog, S.A.	Deloitte	Polígono Industrial Nordeste. C/ Industria, 53-65. San Andreu de la Barca
Logilenia Distribuidora Farmacéutica, S.L.	Not audited	C/ Trigo, 39. Polígono Industrial Polvoranca. Leganés
Logista Italia, S.p.A. (antes Etinera, S.p.A.)	Deloitte	Vía in Arciones, 98. Roma (Italia)
Terzia, S.p.A.	Deloitte	Vía in Arciones, 98. Roma (Italia)
Logista, Transportes e Transitarios, Lda.	Deloitte	Expansao del area ind. Do Pasill, Lote 1-A, Palhava. Alcochete (Portugal)
Compañía de Distribución Integral Logista Polska, Sp Zoo	Not audited	Al. Jerozolimskie 133. Warszawa. Polonia

# Logista Group Associates

Company	Audit firm	Registered office
DIMA Distribución Integral, S.L.		Polígono Industrial Los Olivos. C/ Confianza, 1. Getafe. Madrid
International News Portugal, LDA.	Patricio Moreira, Valente & Associados SROC	
Logesta Maroc, S.A	Not audited	87 Rue Ahmed El .Casablanca (Marruecos)

# Compañía de Distribución Integral Logista, S.A. (Sole-Shareholder Company)

Directors' Report For year ended 30 September 2011

#### 1. LOGISTA's performance and position in 2011

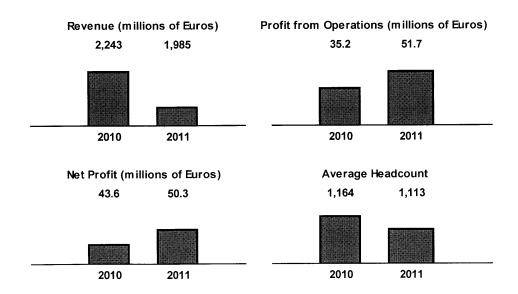
In 2011, the Company reported revenue of EUR 1,985 million and profit from operations of EUR 51,7 million.

The Company's results reflect a clear recovery in financial profit, to stand at EUR 10.5 million, due mainly to the growth in finance income as a result of the increase in interest rates, with net profit reaching EUR 50.3 million.

The difficult economic environment and weak consumer spending, which has set the tone over recent years, continue to affect the Company's activity. However, as in previous years, the Company's business model has demonstrated its resilient nature. The various measures adopted to improve the efficiency of the Company's operations, together with the relentless sales drive, have enabled the Company to mitigate the impact of the adverse economic situation on the Company's financial statements.

The tobacco distribution line of business in Spain was affected by the increase in taxes on tobacco in December 2010 and the entry into force on 2 January 2011 of Law 42/2010, of 30 December 2010, which, inter alia, banned smoking in substantially all enclosed public spaces. Cigarette volumes fell by 15% between 1 October 2010 and 30 September 2011. Also, the industry was immersed in a price war between May and September, which ended with a slight increase in prices at year-end.

The main indicators for 2011 (October 2010 – September 2011) as compared with the indicators reported in 2010 (October 2009 – September 2010) are as follows:



#### Risk exposure

The main risks and uncertainties facing the Company originate from possible regulatory changes in the industries in which it operates, the normal operating risks in the course of normal business activities, which are externally insured, and counterparty risk (customers' doubtful debts), which are of scant materiality.

The Company could be equally affected by the risks arising from the adverse global economic climate and its potential impact on consumption in the markets and industries where the Company is present.

The Company complies with all requirements and has all licences, permits, etc., required to operate in the various markets and industries in which it carries on its business activity, and it has established through its organisational structure the appropriate procedures and controls to enable it to identify, prevent and mitigate the risks of change in the regulatory framework and at the same time comply with the obligations imposed by the applicable legislation.

The Company's main financial assets are cash and cash equivalents, inventories, trade and other receivables and investments, which represent the maximum exposure of the Company to credit risk in relation to financial assets.

The Company currently has the following units and committees which ensure the efficiency of the established risk controls:

- Security Committee: its function is the prevention of and protection against antisocial risks and threats to assets and employees of Logista or any of its companies.
- Environment and Quality Committee: it establishes the action policy regarding the action to be taken by
  the various business units of the Company in all matters relating to its commitment to the environment
  and quality, and promotes the implementation of and compliance with the principles of conduct by
  issuing internal corporate regulations.
- Administrative Department Insurance: the Administrative Department is responsible for analysing the
  accident risks which may affect both the Company's assets and the performance of its business
  activities and, based on these risks, it arranges the external insurance coverage it deems necessary. On
  the other hand, it is charged with the Company assets protection and ensuring the reliability of the
  financial information.
- Cash Department Financial and Credit Risk: its functions are to limit and control the financial risks
  arising from business dealings with third parties, to establish the related credit limits, where necessary,
  and to set a policy concerning allowances for doubtful debts.
- Internal Audit Department: the Company's Internal Audit Department is responsible for providing support
  to the Audit Committee in complying with its duties and responsibilities, furnishing it with objective
  analyses, assessments and recommendations in accordance with the established work plan.
   Specifically, the main activities to be performed are as follows:
  - Participate in monitoring the work of external auditors, including the related planning, quality, independence and general business terms.
  - Assist in the review of the Company's financial information, particularly in unaudited periods.
  - Guarantee appropriate internal control system and information systems, identify the possible improvements therein and promote their implementation.
  - Identify risks and assess the associated controls, mainly through the performance of an annual audit plan.
  - Provide technical support to Company management on financial and accounting matters when required.

The Company's credit risk is attributable mainly to trade receivables. The amounts presented in the balance sheet are net of the allowances for doubtful debts estimated by Company management based on prior experience and its assessment of the current economic environment. The Company's credit risk is not particularly high since the customer portfolio is highly fragmented and distributed among a large number of counterparties since the Group's main customers are kiosk owners and tobacconists.

The management of the risks to which the Company is exposed in the performance of its business activities constitutes one of the basic pillars of its activities aimed at preserving the value of the Company's assets and, therefore, the value of the shareholders' investments. The risk management system is structured and defined through the Company's global risk management approach to achieve the strategic and operating objectives. The risk control system is controlled and supervised by the Audit and Control Committee of the Board of Directors, which delegates these functions to the internal audit function.

The main objectives of the Company's Financial Department is to preserve the value of the Company's assets in all the business units and all the countries in which it operates by analysing and preventing risk, and optimising management of the main losses.

Historically, the rates of default in all geographical areas in which the Company operates remain at very low levels.

As regards the exposure to interest rate risk, in view of the low level of the Company's financial debt, Company management considers that the impact of a potential increase in interest rates on the accompanying financial statements would not be material.

Also, the level of exposure of equity and the income statement to the effects of future changes in prevailing exchange rates is not significant since the volume of the Company's transactions in currencies other than the euro is not material.

#### **Environment**

In matters concerning the environment, the Company. complies strictly with all the requirements of applicable legislation and also looks for the best ways of reducing its environmental impact (waste reduction awareness campaigns and improvement of waste management; policies aimed at reducing atmospheric emissions and the use of water, electricity and paper; reduction of the use of containers and packaging by improving manufacturing processes, etc.).

In 2011, the Group implemented various initiatives in this connection such as the inclusion of energy efficiency criteria at certain locations, e.g. the new centre in Barcelona, which will give rise to considerable savings in resources and the establishment of environmental objectives by centre to optimise the consumption of water, energy and other resources. In relation to the commitment to Ecoembes, measures for improvement were created to reduce the total amount of containers and packaging used, by modifying properties and designing different formats. In the corporate sphere, it should be noted that Logista reported for the first time in the "Carbon Disclosure Project", an international benchmark project in the fight against climate change.

#### 2. Important events for the Company after the reporting period

No significant events have occurred after the reporting period.

#### 3. Company outlook

The main lines of action for 2011/2012 are:

To manage the productivity of activities relating to tobacco in an environment of shrinking volumes.

Promotion of operations relating to the distribution and marketing business of ONCE lottery games.

### 4. Research and development

In 2011 the Company invested EUR 2.9 million in research and development. These investments were made mainly to adapt new businesses, automate processes and develop proprietary computer software.

#### 5. Treasury shares

At 30 September 2010 the Company did not hold any treasury shares.

#### 6. Use of financial instruments

The Company does not operate with any financial instruments that might affect the correct measurement of the assets or liabilities recognised in the consolidated balance sheet.

Certificate issued to attest that the undersigned members of the Board of Directors of Compañía de Distribución Integral Logista, S.A. (Sole-Shareholder Company) are apprised of the contents of these financial statements and directors' report which were authorised for issue at the Board of Directors' meeting on 21 December 2011 and are set forth on 47 sheets, on the obverse only, all of which are signed by the Chairman and Secretary of the Board of Directors, who in witness whereof, have signed below:

Mr. Gregorio Marañón y Bertrán de Lis	Mr. Luis Egido Gálvez
CEO	Chairman
Mr. José Riva Francos	Mr. Miguel Ángel Barroso Ayats
Chairman	Chairman
Mr. Luis de Guindos Jurado	Ms. Alison Cooper
Chairman	Chairman
Mr. Kenneth Hill	Mr. David Ian Resnekov
Chairman	Chairman
Mr. Conrad Richardson Tate	Mr. Rafael de Juan López
Chairman	Chairman and Secretary of the Board

Madrid, 21 December 2011